



Trumbull Economic Development Office, 5866 Main Street, Trumbull, CT 06611
Website: www.trumbulleconomicdevelopment.com E-mail: dcox@trumbull-ct.gov Phone: 203.452.5043

Letter From The Chairman

TO: The Trumbull Business Community

From: Jim Abraham, Chairman Trumbull Economic Development Commission



The word has now gotten out that our Director of Trumbull Economic Development will be leaving us to assume a leadership position in Marketing with Saint Vincent's Medical Center. Their gain is our loss. Deborah has been the professional leader of our commission for the last five years. She has become the eyes and ears and the heart of the EDC as I expressed to the attendees at our May Business Appreciation Breakfast.

Deborah has worked tirelessly with our local boards and commissions, the town council, developers, businesses and local residents to communicate that Trumbull was indeed open for business. And over the years, we have seen success of the EDC under her leadership through increases in grand lists.

So to Deborah Evans Cox, we say thank for all

you for all you have done for Trumbull and for making us better commissioners. congratulate you on your new assignment and wish you every success. We will miss you greatly!

To the business community, I assure you that we plan to continue the good work that you are used to receiving from the Commission. First Selectman Tim Herbst has already started the search process to find a suitable successor.

In the meantime should you have any concerns please get in touch with me or any of our commissioners or First Selectman Herbst.

Trumbull will continue to be open for business and as we now say... *Trumbull CT is Working for You.*

First Selectman

Timothy M. Herbst

Economic Development Commission

Jim Abraham, Chairman

Jack Berg

Patricia Connelly

Tom Ginis

Beryl Kaufman

Karl Mizak

Dave Rutigliano

Ralph Sather

Scott Wich

A Brand New Brand



Trumbull's EDC is excited to announce a new message and brand. The message is expressed in the EDC's new slogan: "Trumbull CT – Working for You."

The EDC's Chairman, Jim Abraham, explained that in 2006, the Commission developed the slogan, "Trumbull...Open for Business." At the time, we had just hired an

Inside This Issue	
Letter from the Chairman	1
A Brand New Brand	1
A Bientot	2
Life is Good	2
Businesses Supporting the Community	3
New Businesses in 2011	4
Trumbull Business Appreciation Breakfast	4
Commercial Development Projects Update	5
Business Resources	6

Economic Development Director to help us attract and retain business. We wanted to send a message that our doors were open to businesses.

Abraham added, "We've come a long way since 2006. Today, we want businesses and the

Continued on page 4



A Bientôt

Words can't express how satisfying and rewarding the last five years have been for me, and words cannot express my gratitude for those who worked so hard along side me.

It seems like yesterday that I started as the director of economic development for Trumbull. I remember meeting a new co-worker who suggested that my position was just unnecessary. And, there were many around town who expressed the same sentiment.

Despite the skeptics, the Economic Development Commission and I, along with many others, forged ahead. We accomplished a lot together. We developed and implemented a strategic plan to attract and retain businesses. We built strong partnerships with Town departments, education, state representatives, local businesses, Chamber of Commerce, community groups, utilities, regional and state agencies, networking groups, media, and more.

Zoning regulations were changed to ensure a more flexible and conducive business environment. We strategically marketed the town and put it on the map. New businesses came to town, and we facilitated more successful applications for approval.

Over the last five years, the grand list grew and Trumbull was awarded significant grants for important revitalization projects.

I am forever grateful for the wonderful members of the Economic Development Commission, both past and present, and for their leadership, patience, and support. They are a professional and highly competent lot of dedicated volunteers. They remained focused on the mission and the good of the town.

I am grateful to the businesses community, and for all you do to support Trumbull. I am also grateful to the educational system and community organizations for your efforts to make Trumbull great. I am thankful for the support of the past and present administration.

Wonderful friendships have developed along the way. I am hopeful they will come along with me in my new endeavor.

Thank you, Trumbull, for the opportunity to serve. It's been very fun and rewarding. Rather than goodbye, I will say, "A Bientôt," or "See you soon." I hope I do.

Warm regards,

Deborah Evans Cox



Former Economic Development Director, Deborah Evans Cox, says, "Hope to see you soon."

Life Is Good In Trumbull

This summer, Trumbull won national recognition as a wonderful place to be from two national publications.



RelocateAmerica recognized Trumbull in its Top 100 best places to relocate to, stating that Trumbull offers excellent opportunities for both work and play. Its residents have a strong sense of community spirit, pride, and service. Towns people are actively involved in preserving Trumbull's land, its character, its financial strength, its excellent education, its environment, and its wonderful cultural, recreational, and social opportunities.



In July, **Family Circle** recognized Trumbull as one of the Best 10 Places for Families. They set out to find communities that combine big-city opportunities with suburban charm, along with an ideal blend of affordable houses, safety, good jobs, top-rated schools, wide-open spaces, nature, cultural scenes, and friendly, dependable neighbors. They looked for places where parents stepping up to help their children thrive; they volunteer in schools, coach sports teams, and keep bike trails clean. In these types of towns, life is good. This sure describes Trumbull.

Businesses Supporting Trumbull Community

Economic Development wants to thank and acknowledge all the Trumbull businesses who are intimately involved with the community. Numerous examples of volunteerism, sponsorship and overall support exist. We thank all, but here are just a **few examples** of how the business community has helped Trumbull in the first half of 2011:

- This spring, companies like **CooperSurgical**, **Sun Products** and **United Healthcare** volunteered for Tidy-up Trumbull Day to clean up roadways, parks, and parking lots.
- **Sun Products** and **Unilever** volunteers worked with the Nature and Arts Center and Parks Department to create fencing and dig the soil for the Community Garden at Abrahms Park.
- **TD Bank**, **Fairfield County Bank**, and **People's United Bank** welcomed guests with games and give-aways at the Beardsley Zoo Celebrates Trumbull Day..
- **Home Depot** donated \$1,000 each in merchandise to the Trumbull Senior Center and Youth Center
- Several business volunteers donated their time to the Read-a-loud Day and the Sensitivity Day at Trumbull Public Schools.
- Numerous businesses provided donations to Trumbull's Business Education Initiative for special career-related programs at the schools.
- Steve Hodson, of **Hodson Realty**, volunteered by singing and entertaining participants at St. Vincent's Special Needs on a weekly basis.
- Hundreds of business sponsored local nonprofit and public education events.

- Businesses, such as **Unilever**, **Affinion Group**, **St. Vincent's Special Needs**, **Select Business**, **Field Brothers**, **Mutual of Omaha**, **Family Time**, and **Home Instead Senior Care**, participated in a walk-a-thon for Special Olympics.
- **Westfield** graciously sponsored and hosted Trumbull Family Fun and Fireworks Day with family entertainment, special guest performer Ryan Star, and a huge fireworks display. They also donated 100% of the entrance fee to the ACE Foundation.



Ryan Star Performed at Westfield's Trumbull Family Fun & Fireworks Day



People's United Bank, Fairfield County Bank, and TD Bank Welcomed Trumbullites at Beardsley Zoo Celebrates Trumbull Day



Businesses Took a Walk in Trumbull Corporate Park to Benefit CT Special Olympics

A Brand New Brand continued from page 1

community at large to know that the door is not just open. Once you decide to relocate to Trumbull, you'll find that the Town is continuously working to make the Town an excellent place to live, learn, work, play, and thrive."

New Businesses



H&M's Grand Opening at Westfield With EDC's Skip Sather, First Selectman Tim Herbst, Westfield's Bryan Gaus, and EDC's Jim Abraham

- Attorney Chris Greenwood
- Attorney John Massih
- Strategies for Long Term Care
- Home Depot
- Monroe Staffing
- J. Crew
- 77 Kids
- H&M
- LL Hawaiian
- Perinatal Center
- Ten Asian Bistro
- The Cookie Workshop
- Pete's Coffee



First Selectman Tim Herbst Helps Saw the Ribbon for Home Depot's Grand Opening



Webster Bank's Nick Perna was Guest Speaker at the 2011 Business Appreciation Breakfast

EDC Hosts Appreciation Breakfast

In May, the Economic Development Commission hosted its annual Business Appreciation Breakfast, which was sponsored by Webster Bank. Approximately 120 business people attended.

Chairman Jim Abraham recapped the five year journey of Economic Development and thanked businesses for continuing to choose Trumbull.

First Selectman Timothy Herbst praised the business community for its important contribution to Trumbull's strong financial standing. In addition, he applauded the town's strong economic development strategy and the service of town leaders and departments that helped facilitate the 93 million dollar increase in revenue last year.

Herbst specifically recognized Westfield for its investment in Trumbull and applauded its generosity as a community partner.

Webster Bank's Economic Advisor, Nick Perna provided insights into the state of the economy, and indicated a slow recovery ahead.

Deborah Cox unveiled the new Economic Development Brand, and an accompanying video that can be found on the Town's Economic Development website, www.trumbulleconomicdevelopment.com.

COMMERCIAL DEVELOPMENT PROJECTS UPDATE

You have probably heard about development projects being approved and renovations in store. Here is the status of some of these projects:

- LA Fitness will open at the end of the year at Westfield.
- Ten Asian Bistro will open in September at Westfield.
- J. Crew will open in December, and Pete's Coffee, will open this fall.
- At Trumbull Center construction is expected to start on Phases 2 & 3 this summer (Frances Bakery building, and the Courtesy Carpet and/or Patriot's buildings).
- Construction has begun at the Norma Pfriem Cancer Center on Park Avenue, and is expected to be completed at the end of the year.
- A new 6,000 s/f building was approved for construction on the overflow parking lot next to Marisa's. The project should begin late summer. Residents will be pleased with the charming look of the new building.
- Plans for the expanded development at Luigi's have been held up in order to find an appropriate tenant.
- Construction for a 6,000 s/f medical building across from Town Hall has begun and will be completed this year.
- RD Scinto received approval to build a new 90,000 s/f industrial and office building on Corporate Drive, and construction will begin this year.
- Building of a 75,000 medical building on Quarry Road next to the movie theater is anticipated to start this year.
- Construction for the 16,000 s/f building on the hill next to Home Depot on Route 111 is underway.
- A new development on Route 111 across from Home Depot is expected to be proposed at Planning & Zoning by the end of the summer. It will entail retail, service, and restaurant options.
- Trumbull Corporate Park will be repaved this summer, thanks to the Regional Planning Agency and a generous federal grant.
- Digital Realty received ZBA approval on June 1 for setback variance for a 70,000 sq. ft expansion on their existing property. The next phase is to get special permit from P&Z in August. Est. taxes for new construction are around \$1M (per Tax Assessor)
- The Henderson property has been sold, and a comprehensive development can be expected to be proposed sometime in the future.

Exciting times lie ahead for Trumbull.



Medical Office coming on Church Hill Road



LA Fitness Coming to Trumbull Westfield Mall



Medical Building on Quarry Road Near Movie Theaters

Trumbull Economic
Development
5866 Main Street
Trumbull, CT 06611

Phone:
203.452.5089

Fax:
203.452.5083

E-Mail:
abrahamjames@sbcglobal.net

**Trumbull CT -
Working for You**

ONLINE BUSINESS RESOURCES

- Find Jobs or Businesses in Trumbull at:
www.trumbulleconomicdevelopment.com
- Find Business Resources and Leads:
www.trumbullresources.com
- Get latest Town Announcement and Events:
www.trumbull-ct.gov
- Join the Trumbull Chamber and get access to more than 1,100 members and 75 business and learning events in Trumbull, Bridgeport, and Stratford per year
www.brbc.org
- SCORE Workshops and Webinars:
www.scorect.org
- Trumbull Business Education Initiative
www.trumbullbei.com
- Join a Business Leads Group:
 - Trumbull Business Network: www.trumbullbn.com
 - BNI International Elite: www.bnitrumbullelite.com
 - BNI International Elite: www.bnitrumbullelite.com

We're on the Web!

Visit us at:

www.trumbulleconomicdevelopment.com

 Facebook: [trumbullct](https://www.facebook.com/trumbullct)

 Twitter: [trumbullct](https://twitter.com/trumbullct)

Trumbull Economic &
Community Development
5866 Main Street
Trumbull, CT 06611
203 452 5043

Place
Stamp
Here

Featured Commercial Properties for Lease



View Details about these and other available commercial space at:
www.trumbulleconomicdevelopment.com