

# TRUMBULL BUSINESS NEWS

May, 2010

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## Spotlight on Helicopter Support

Helicopter Support, Inc. (HSI) is one of Trumbull's larger businesses. The company was founded in 1968 by the late Renzo J. Pierpaoli who became well known in the helicopter industry for providing outstanding customer service and value to his customers. Renzo's principles carry forward to this day and have molded HSI into the total solutions provider that customers have come to rely on.

With a strong focus of customer service at its core, HSI was acquired by Sikorsky Aircraft Corporation in 1998, and moved to Trumbull, CT, in 2003. Today, HSI – a Sikorsky Aerospace Services company – is a full service logistics and service provider to 50+ rotary wing aircraft in various countries. HSI maintains one of the largest and most diversified helicopter spare parts inventory in the world with more than 100,000 distinct part numbers from more than



*Helicopter Support  
employs 350  
people in Trumbull*

1600 suppliers. The company has grown into the world's leading helicopter total solutions provider with highly personalized attention to customer's needs through teamwork, experience, and expertise. We're proud that HSI employs approximately 350 employees in its Trumbull, CT location on Quarry Road.

Sikorsky Aerospace Services – a Sikorsky company – provides comprehensive support to rotary and fixed wing operators around the world. Sikorsky is a subsidiary of United Technologies Corporation, UTC of Hartford, CT, which provides a broad range of high technology products and services to the aerospace and building system industries.



## Trumbull Named in Top 10

RelocateAmerica.com, the premier website in providing relocating consumers access to resources for relocation, recently released its 13<sup>th</sup> annual list of "America's Top 100 Places to Live for 2010." Trumbull was pleased to be on the list for the second year in a row.

This year, RelocateAmerica also featured several breakout categories. Trumbull was placed in the "Small Town" category and was listed as a "Top 10 Best Small Towns to Live in America."

To be considered, a community is nominated

through a submission at RelocateAmerica.com. From the thousands of submissions, the editorial team reviews the nomination materials; conducts interviews with local leaders; reviews feedback from residents; and assesses economic, environmental, education, crime, employment and housing data for the past year. The team then selects the Top 100 Places to Live, as well as the Top 10 for each smaller category.

Peter Meyers, Vice President, Research and Content Development at RelocateAmerica.com stated, "While some cities are facing a road to recovery that could take years,

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### First Selectman

Timothy M.  
Herbst

### Economic Development Commission

Tom Ginis,  
Chairman

Jim Abraham

Jack Berg

Patricia

Connelly

Beryl Kaufman

Karl Mizak

Ralph Sather

### Economic Development Director

Deborah Cox

## Downtown Trumbull Center Emerges

Downtown Trumbull Center renovations are underway. The buzz of activity is infusing life and renewed interest in the area as it the Center begins to build a new identity.

Recently installed brick sidewalks frame Downtown Trumbull Center along White Plains Road. The Center's owners plan three phases of façade improvements this year. The first phase, currently in progress on the O Bar section, is generating enthusiasm as people get a glimpse of the clock tower and updated yet charming style.

Phase two of the façade improvements is expected to begin sometime late summer on the building that houses



Francis Bakery. Construction will coincide with the opening of the new Sepore Deli which will be located next to Mail Boxes.

Downtown Trumbull Center is evolving quickly. Word has gotten out and interest has renewed. Trumbull's Downtown Center is once again emerging.

## Bridgeport Hospital's Norma Pfriem Cancer Center Expands



Bridgeport Hospital's Norma F. Pfriem Cancer Institute received state and local approval to build a new, 10,000-square foot home for a Radiation Therapy Center at 5520 Park Avenue in Trumbull. The new structure will be adjacent to an existing medical building housing medical and surgical oncology services provided by physicians associated with Bridgeport Hospital, including chemotherapy, a laboratory draw station and patient support programs, creating a comprehensive, satellite outpatient cancer center. Ground will break in mid-May and the target date for completion is Spring 2011. According to Co-Medical Director Scott Thornton, the Park Avenue site will give patients upgraded surroundings and technology and more convenient access to care in a suburban setting.

## Scan Tool Begins Expansion

Scan Tool & Mold, Inc. received approval to add 11,600 sq feet to its 32,000 sq feet of modern machine tool equipment and state-of-the-art manufacturing technology. The company, an industry leader, has served the plastics industry for more than 30 years in Trumbull. Its customers are from the medical, dental, automotive, electronic, and cosmetic industries and look to Scan Tool as a single source solution for their injection molding and plastic mold fabrication requirements; from concept to completion. John Gotch, President of the company, states that Scan Tool offers unparalleled design consultation, comprehensive manufacturing support, and exceptional value, and the expansion reflects the expanding customer base.

*"The expansion reflects the expanding customer base" -  
John Gotch,  
President Scan Tool*

## New Association Formed In Trumbull Corporate Park

The Trumbull Corporate Park Association held its first meeting with 21 business people in attendance. The Association was formed by Trumbull Economic Development Department as a vehicle to foster communications between the businesses in the Corporate Park and town government, and as a way to help the area's businesses network, share common interests, and leverage resources. In attendance were companies such as Omaha Mutual, Gen Re, CT Special Olympics, Recovery Planner, On Deck Mortgage, ICRA Sapphire, Lawyers Title, Select Business, St. Vincent's Special Needs, and Digital Real Estate Trust.



*First Trumbull Corporate Park Association Meeting*

sophisticated infrastructure, including the dual grid electric power, and underground wires and fiber optic choices. They also highlighted the secure surroundings and the fact that the grounds are conducive to taking walks. Many cited the value of having business neighbors in compatible industries, such as IT, finance, and research and development.

Representing almost 2,000 employees and some of our largest tax payers, Trumbull Corporate Park represents a critical commercial area. It is important to stay connected and ensure businesses there are well served. It is also essential for the EDC to understand what resident companies value and what issues they might be having.

Economic Development is researching funding resources in order to upgrade the entranceway with new landscaping and signage in order to better compete with other towns.

Meeting participants discussed the benefits of being located in the Park. Specifically, they mentioned the Park's

In June, a CT Special Olympics Walk-A-Thon will take place at lunchtime in the Trumbull Corporate Park and will be open to anyone employed there. The event will benefit the CT Special Olympics while encouraging a sense of community to the area's business people.

## In the Works

Several commercial development projects have been approved and have started while others are on the horizon. Here is an update projects in the works:

- Westfield Trumbull Shopping Center**  
 Westfield's \$40 Million renovation is one of our most exciting projects. Construction is taking place around the clock. A grand reopening is planned in November. Watch announcements of new tenants in the months ahead. You may also like to attend Westfield's Fireworks event the evening of July 2.
- Home Depot**  
 Construction on the building will begin this month on Route 111. The current expected opening is May of 2011.

*Anticipated new food court in Westfield Trumbull Shopping Center*



- Mixed Use Zone**  
 Planning & Zoning will conduct a hearing this spring on a proposed Mixed Use Zone change for the Long Hill Green area. If approved, the owners of Luigis are expected to apply for approval to expand their building, put a few small apartments above it, and add a commercial building next door. The development will have a village-type of design.

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**Trumbull Named in Top 10** from page 1

others are poised for a quick rebound – and already have seen growth. We wanted to highlight those cities that are on the road back to economic health.”

Being acknowledged as a “Top Place Live” is good for Trumbull Business. A strong community provides strong markets and workforces, and a healthy and safe place to do business. Congratulations to Trumbull.

## Welcome to Trumbull

Welcome the following companies who have recently come to Trumbull:

- Dr. Ehrlich – 115 Technology Drive
- Dental Group of Connecticut –Trumbull Center
- Girl Spot – Lindeman Drive
- ITAL–UIL USA – White Plains Road
- Sepore Deli (opening in August)

## Resources

1. **Jobs In Trumbull:** Find Trumbull jobs at [www.trumbulleconomicdevelopment.com](http://www.trumbulleconomicdevelopment.com) 
2. **Trumbull Businesses:** Find Trumbull businesses at [www.trumbulleconomicdevelopment.com](http://www.trumbulleconomicdevelopment.com) 
3. **Proquest Entrepreneurial Database:** Research information, find leads, access tools at [www.trumbullct-library.org](http://www.trumbullct-library.org)
4. **Score Workshops and Webinars:** [www.scorect.org](http://www.scorect.org)
5. **Bridgeport Regional Business Council:** More than 80 Networking & Learning Events Each Year [www.brbc.org](http://www.brbc.org)

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- **New Commercial Building at Marisa’s**

Approvals have already been obtained for a new one-story commercial building to be constructed on the overflow parking area next to Marisa’s. Construction will start this summer and anticipated new tenants include office and retail businesses.

Additional projects are in the works at varying stages. Watch for economic development news as they evolve.

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