

**Golf Commission Meeting  
October 25, 2010  
Minutes**

**Members Present:** Don Espach, Chairman; Owen Evans, Vice-Chairman; Ron Dray; George Furkiotis; Dave Galla; Bruce Gerstman; Jonathan Turk (arrived 7:40 PM)

**Members Absent:** Jim Steidlmayer; Tony Johnson

Don Espach called the meeting to order at 7:30 PM.

**Review and approval of the Minutes:**

Review and approval of the Minutes of September 27, 2010...A motion was made by Mr. Galla seconded by Mr. Furkiotis to approve the minutes as is. Motion carried unanimously.

**Audience Participation:**

- Mrs. Lisa Laudano, Co- President, Tashua Knolls Ladies Nine Holers, presented their requests for the 2011 golf season:

Mr. Evans made a motion; seconded by Mr. Gerstman to approve the Tashua Knolls Ladies 18 holers requests as follows:

- 1) Block time for the 2011 season on Thursday mornings beginning in April and ending in October.
- 2) Annual Invitational Nine Hole Tournament on Thursday, July 7, 2011 with an 8:00 AM shotgun start for 100 golfers with carts at resident rates.
- 3) Member/Member Tournament on Thursday, August 25, 2011 with a 7:00 AM shotgun start for 60 golfers with carts.
- 4) Couples Tournament on Sunday, September 11, 2011 at Noon for ten tee times with carts.

Motion carried unanimously.

## **Director of Golf Course Properties Report (Hidalgo Nagashima):**

### **Labor:**

- Director of Operations – Golf Course Properties (Hidalgo Nagashima); Mechanic (Rich Plaveck); Four full-time greensmen (Jeff Cook, Jerry Cook, Chris Gallant, Craig Romano)
- Eight part-time greensman (Hoepfner, Markaj, Kearney, Goodwin, DeFrancisco, Rivera, Oleyar, Quinn)
- Five part-time Seasonal (Bowden, Reich, Edvardson, Messina, Stan)
- Three part-time Weekend (Plumeau, Meier, Bird)

### **Maintenance Department Outline:**

- All Glen greens have been aerified and spot seeded. They were also verticut in two directions to remove thatch. The Knolls greens will be verti-drained this Friday with a 1/2" sold tine. The greens will be rolled immediately afterward. Knolls #17 green was patched with spots from the practice green.
- All fairways have been aerified and spot seeded. The roughs and secondary areas are being aerified next. The low spot on #7 fairway has been repaired. Other depressions on the fairways will be repaired as directed by the greens committee.
- The main focus over the next few weeks will be leaf clean up.

### **Maintenance Department Follow Up:**

- The air compressor used to blow out the irrigation system for the winter will be delivered the week before Thanksgiving.

## **Green Committee (Owen Evans):**

- The Green Committee held a meeting prior to the Commission meeting to update the current projects and to determine a winter work list. The updated lists will be submitted to Commissioners prior to the next meeting. A few of the projects include:
  - Fairway depressions
  - Drainage on the corner of #18
  - Bridges on #8 and #15
  - #8 tee to be treated more aggressively with aerification, topdressing, and seeding. No additional trees will be taken down.
- As always, Mr. Evens requests that any input for green work be submitted to the Committee.

## **Head Professional Report (Jon Janik):**

### **Tournaments:**

- October 4 – ARCC – 50 players

- October 17 – U.S. Kids Fall Tour – 20 players (Glen)

### **Pro Shop:**

- Fall clearance sales have begun and will continue for the remainder of the season.
- Meetings with sales representatives are being held throughout the fall to preview merchandise for next season.
- All 2010 pro shop credits must be used by December 15, 2010.

### **Instructional Programs:**

- Adult Programs:
  - The second Couples Golf School was held on October 10 and had five couples participate from 10:30 AM – 5:30 PM.
- Junior Programs:
  - Season Totals:
    - Weekend Instructional Programs – 97
    - Tashua Glen Jr. League – 56
    - Junior Golf Club – 24
    - Summer Camp – 176
    - Advanced Summer Camp – 5
    - Adult/Junior Tournaments – 53
    - USGA-LPGA Girl's Golf – 200
    - Total Participants 533 (an increase of 30 participants from 2009)
  - The annual USGA-LPGA Girl's Golf Day Party was held on October 9<sup>th</sup> at the Glen chipping and putting greens. The event had 80 girls attend.

### **General Manager Report (Bobby Brown):**

#### **Golf Overview:**

- September 2010 rounds: 8,091 (Knolls – 5,570; Glen 2,521) vs. Knolls – 5,910 and Glen – 2,276 in 2009.
- September total income for 2010 \$271,419 vs. \$277,855 in 2009
- October rounds and revenue are trending higher than 2009 despite several rainy days.

#### **Plant & Facility:**

- The furnace coil has been replaced and the furnace is ready for the winter heating.
- Preventative maintenance has been performed by Added Comfort.

## Golf Operations:

- Fall specials for 2010 were implemented on Monday, October 18, and have been well received.
- The 6<sup>th</sup> Annual Thanksgiving Day shotgun will be held at 8:30 AM on Thursday, November 25<sup>th</sup>. The golf course will close for the day after the shotgun.
- Competitor rates are being researched for next season.
- Preparations are beginning for the 2011/2012 budget process.
- Mr. Brown commended Mr. Nagashima and the maintenance crew for the clean-up work done on #18, #3, and the #2 corner.

## House Committee (Tony Johnson):

- None

## Finance (Dave Galla):

### Monthly revenue for September (Reported by Munis)

<u>2010</u>	<u>2011</u>	<u>Change</u>
\$295,677.00	\$290,722.00	-1.7%

### September Revenue - Up YOY

- Total rounds down and cart usage up
- September total revenue down 2.31% YOY
- 2010 annual revenue down 11.14% (January 2010 – September 2010)

### 2010 (September) MTD Sales (reported by C. Plumeau)

<u>Cart Sales</u>		
<b>2010</b>	<b>2009</b>	<b>Change</b>
5,727	5,586	+2.524%

<u>Knolls Rounds</u>		
<b>2010</b>	<b>2009</b>	<b>Change</b>
5,570	5,910	-5.753%

<u>Glen Rounds</u>		
<b>2010</b>	<b>2009</b>	<b>Change</b>
2,521	2,276	+10.76%

<u>Total Income Comparison</u>		
<b>2010</b>	<b>2009</b>	<b>Change</b>
\$1,799,157.79	\$1,783,220.63	+1.49%

## **Revenue and Expenses**

- September Income below 2009 numbers
  - Knolls rounds/revenue down
  - Glen Rounds/Revenue up
  - Cart usage up
- Currently, based on carryover projects, funding projects should be carefully considered and financially reviewed prior to approval.

## **Budget**

- Golf Car Lease committee complete

## **Correspondence:**

- None

## **Old Business:**

- On behalf of the golf cart committee, Mr. Dave Galla presented the Commission with a review of the bids received from their Request For Proposal. Three companies (E-Z-Go, Club Car, and Yamaha) presented bids on five models with seven scenarios. The Committee recommended the Commission choose the E-Z-Go RXVE with a lease term of five years of \$66,197 per year for the following reasons:
  - Alternating current use vs. direct current use should realize electrical savings
  - No charge rental cart fleet for five seasons (10 slightly used carts for five months – a \$5,000 savings per year)
  - General ease of use/roominess of the carts
  - Advance break system – a strong value for the Glen course
  - Increased bumper size and ease of maintenance
  - Quality accessories (windshield, roofing and sand buckets and bottles)
  - All extra carts/utility vehicles will be new
  - High quality utility vehicles
  - Two week maintenance schedule with on-call if necessary to realize savings
  - Buy out of present balloon payment
  - Within proposed budget

A motion was made by Mr. Evans, seconded by Mr. Gerstman to approval the proposal made by the cart committee to lease the RXVE golf carts from E-Z-Go for a term of five years. Motion carried unanimously.

- Mr. Espach thanked the golf cart committee members. Mr. Galla, Mr. Turk, Mr. Steidlmayer and Mr. Brown for a great job on the project.

**New Business:**

- After witnessing two individuals park a golf cart with a handicap flag immediately to the right of the #3 green on the Knolls, Mr. Evans reviewed the current Tashua Knolls policy regarding the use of the handicap flag. Our current regulations require that handicap carts be parked a minimum of 15' from the green. Mr. Evans proposed the following change

A motion was made by Mr. Evans, seconded by Mr. Dray to modify the current handicap cart regulations to state that “ any individual found in violation of the regulation stating that handicap carts remain at least 15’ from the green lose the privilege of using the handicap cart for the remainder of the season. Motion denied 1 - For (Evans), 1 – Against (Espach), 5 – Abstain (Dray, Gerstman, Furkiotis, Galla, Turk)

A discussion ensued among the Commissioners regarding the handicap policy. Although most Commissioners felt that we must protect the playability of the course, the proposal by Mr. Evans was too harsh. Further discussions involved the distance away from the greens carts should be parked, the use of a handicap stake to indicate where carts should be parked, and the issuance of a warning prior to losing handicap privileges.

A motion was made by Mr. Dray, seconded by Mr. Furkiotis to modify the current handicap cart regulations to state that “any individual found in violation of the regulation stating that handicap carts remain at least 25’ from the green be given a warning. If the individual violations the regulations a second time, that individual will lose the privilege of using the handicap cart for the remainder of the season. Motion carried 6 - For, 1 – Against (Evans).

A motion was made by Mr. Evans, seconded by Mr. Galla to amend Mr. Dray’s motion to include that at the time of the warning, the violator’s name(s) be taken and recorded in the pro shop. Motion amended unanimously.

The change in the handicap policy will be made in the Rules and Regulations manual.

A motion was made by Mr. Gerstman at 8:20 PM, seconded by Mr. Dray to adjourn. Motion carried unanimously.

Respectfully submitted,

Christine A. Plumeau  
Golf Course Commission Clerk