

**TOWN OF TRUMBULL, CONNECTICUT  
EMERGENCY MEDICAL SERVICES  
REQUEST FOR PROPOSAL  
EMS BILLING SERVICES**

BID NUMBER: 6340

DUE: April 3, 2019 @ 2pm

**Addendum #1 date 3 - - 2019**

**To answer questions**

On All inquiries regarding this request shall be answered up to the close of business on ~~February 11, 2016~~, after which time no additional questions will be accepted.

The date should read up to **March 27, 2019 and NOT February 11, 2016**

Fiscal Year 2018 Requested Stats

Payor Mix Breakdown

	Total Transports	Total Charges	Total Allowable	Total Collected	Percent Collected
Blue Cross	143	\$148,458.43	\$107,436.53	\$101,575.97	94.55%%
Medicaid	457	\$456,732.08	\$145,184.91	\$143,053.24	98.53%
Medicare	1910	\$1,905,036.00	\$833,689.99	\$819,089.15	98.25%
Other insurance	449	\$466,605.28	\$445,937.32	\$416,754.64	93.46%
Totals	<b>2959</b>	<b>\$2,976,831.79</b>	<b>\$1,532,248.75</b>	<b>\$1,480,473.00</b>	<b>96.62%</b>
100% Self Pay-Insured	197	\$195,450.19	\$192,948.88	\$81,999.62	42.50%
100% Self Pay uninsured	104	\$104,266.75	\$9,194.63		8.82%
Totals	<b>301</b>	<b>\$299,716.94</b>	<b>\$297,215.63</b>	<b>\$91,194.25</b>	<b>8.82%</b>
Grand totals	<b>3260</b>	<b>\$3,276,548.73</b>	<b>\$1,829,464.38</b>	<b>\$1,571,667.25</b>	<b>85.91%</b>

BLS EMERGENCY BASE RATE	\$743.00	TRANSPORTS FY18 1758
ALS1 EMERGENCY BASE RATE	\$1175.00	TRANSPORTS FY18 1444
ALS2 EMERGENCY BASE RATE	\$1244.00	TRANSPORTS FY18 57
SCT	\$1615.00	n/a we do not do SCT
MILEAGE	\$18.07	
ALS ASSESSMENT	\$436.00	
Intercept	\$835.00	
Average Loaded miles	6	
Average revenue collected per transport	\$467.95	

General questions received to date:

- Current Billing Company Comstar using 3.5% rate
- Vendor pays all software costs relating to ePCR and data collection. Estimated costs associated with this are around \$6600.
- Current NPP available at HQ or to be mailed from HQ on request.
- RFP is secondary to the timeline of previous RFP. Town seeking to ensure we maintain current best practice billing solutions at competitive rates.
- Current vendor meets needs at present.
- We are unable to answer any questions regarding the VFD and respectfully advise you direct any billing questions directly to them.
- We are a busy municipal service providing 911 prehospital care. We engage with our billing company frequently and require a local team to address needs promptly and efficiently.
- No proposals via email will be accepted
- We have no desire to change our current ePCR charting system, but would consider proposals if requested.
- The Collections Agency used is through current Billing Company who contracts to FFR.
- We do not use a lockbox.
- No tasks can be performed from abroad

All inquiries regarding this request shall be answered up to the close of business on ~~February 11, 2016~~, after which time no additional questions will be accepted. To ensure consistent interpretation of certain items, answers to questions the Town deems to be in the interest of all bidders will be made available in writing or by Fax as appropriate to all bidders. Inquiries of a technical nature may be directed to **Leigh Goodman (203)452.5079** [lgoodman@trumbull-ct.gov](mailto:lgoodman@trumbull-ct.gov) or **Barbara Crandall, (203.452.5146)** [bcrandall@trumbull-ct.gov](mailto:bcrandall@trumbull-ct.gov). All other questions may be directed to **Kevin J Bova, Purchasing Agent (203.452.5042)** [kbova@trumbull-ct.gov](mailto:kbova@trumbull-ct.gov) .