

State of Connecticut
 CONTRACT NUMBER: 13PSX0253
 Exhibit B - Price Schedule
 COMPANY NAME: KONE, INC.

DESCRIPTION	Fairfield County		Hartford County		Litchfield County		Middlesex County		New Haven County		New London County		Tolland County		Windham County	
	Per Unit	Per Month	Per Unit	Per Month	Per Unit	Per Month	Per Unit	Per Month	Per Unit	Per Month	Per Unit	Per Month	Per Unit	Per Month	Per Unit	Per Month
1 Full Service Maintenance																
1-a Hydraulic Elevator Unit	\$134.84		\$134.84		\$134.84		\$134.84		\$134.84		\$134.84		\$134.84		\$134.84	
1-b Traction Elevator Unit (2-5 stops)	\$230.00		\$230.00		\$230.00		\$230.00		\$230.00		\$230.00		\$230.00		\$230.00	
1-c Traction Elevator Unit (6-10 stops)	\$324.84		\$324.84		\$324.84		\$324.84		\$324.84		\$324.84		\$324.84		\$324.84	
1-d Traction Elevator Unit (11-15 stops)	\$355.84		\$355.84		\$355.84		\$355.84		\$355.84		\$355.84		\$355.84		\$355.84	
1-e Traction Elevator Unit (16-20 stops)	\$405.84		\$405.84		\$405.84		\$405.84		\$405.84		\$405.84		\$405.84		\$405.84	
1-f Dumb Waiter Unit	\$100.00		\$100.00		\$100.00		\$100.00		\$100.00		\$100.00		\$100.00		\$100.00	
DESCRIPTION	Fairfield County		Hartford County		Litchfield County		Middlesex County		New Haven County		New London County		Tolland County		Windham County	
Labor Rate (For exclusions as specified in Contract)	Regular Work Hours	Overtime	Regular Work Hours	Overtime	Regular Work Hours	Overtime	Regular Work Hours	Overtime	Regular Work Hours	Overtime	Regular Work Hours	Overtime	Regular Work Hours	Overtime	Regular Work Hours	Overtime
2 Hourly Rate Pricing	\$165.41	\$281.46	\$165.41	\$281.46	\$165.41	\$281.46	\$165.41	\$281.46	\$165.41	\$281.46	\$165.41	\$281.46	\$165.41	\$281.46	\$165.41	\$281.46
DESCRIPTION	Percentage over Contractors cost of Parts															
3 Parts (For exclusions as specified in Contract) (Cost Plus)	10%															
DESCRIPTION	Percentage of Full Service Maintenance Per Unit per month price															
DISCOUNTS	Contractor Recommended Tailored Preventative Maintenance Schedule as specified in contract															
4	7%															