

**JANUARY 19TH , 2017 , 2 PM**

**BID RESULTS BID 6211 VOIP TELEPHONE SYSTEM FOR THE TOWN OF TRUMI**

<b>Vendor</b>	<b>Allied Communications</b>
<b>Hosted/Premise</b>	<b>Hosted</b>
<b>Manufacturer</b>	Avaya
<b>Platform</b>	IP Office
<b>Pricing - Premise</b>	
<b>Town</b>	
Purchase Price	
Installation/Professional Services	
Year 2 Maintenance	
Year 3 Maintenance	
Year 4 Maintenance	
Year 5 Maintenance	
Trade-in/But Back	
<b>Town Total Base System 1 Year Cost</b>	
<b>Town Total Base System 5 Year Cost</b>	
<b>BoE</b>	
Purchase Price	
Installation/Professional Services	
Year 2 Maintenance	
Year 3 Maintenance	
Year 4 Maintenance	
Year 5 Maintenance	
Trade-in/But Back	
<b>BoE Total Base System 1 Year Cost</b>	
<b>BoE Total Base System 5 Year Cost</b>	
<b>Pricing - Hosted</b>	
<b>Town</b>	
Monthly Charges	\$6,844.38
<i>Annual Charges</i>	<i>\$82,132.56</i>
<i>60 Month Charges</i>	<i>\$410,662.80</i>
Installation/Professional Services	\$30,965.00
Year 2 Maintenance	\$1,047.00
Year 3 Maintenance	\$1,047.00

Year 4 Maintenance	\$1,047.00
Year 5 Maintenance	\$1,047.00
Trade-in/But Back	\$0.00
<b>Town Total Base System 1 Year Cost</b>	<b>\$113,097.56</b>
<b>Town Total Base System 5 Year Cost</b>	<b>\$445,815.80</b>
<b>BoE</b>	
Monthly Charges	\$11,907.37
Annual Charges	\$142,888.44
60 Month Charges	\$714,442.20
Installation/Professional Services	\$48,920.00
Year 2 Maintenance	\$1,940.40
Year 3 Maintenance	\$1,940.40
Year 4 Maintenance	\$1,940.40
Year 5 Maintenance	\$1,940.40
Trade-in/But Back	\$0.00
<b>BoE Total Base System 1 Year Cost</b>	<b>\$191,808.44</b>
<b>BoE Total Base System 5 Year Cost</b>	<b>\$771,123.80</b>
<b>TOTAL TOWN AND BoE 1 YEAR COST</b>	<b>\$304,906.00</b>
<b>TOTAL TOWN AND BoE 5 YEAR COST</b>	<b>\$1,216,939.60</b>
<b>Options</b>	
Mobility services - 100 concurrent users	\$575.00 monthly
Mobility services - blocks of 25 users	\$143.75 monthly
Unit Cost per cable drop	\$197.00
Cabling Hillcrest Middle School	\$6,107.00
Cabling Madison Middle School	\$8,471.00
Cabling Booth Hill Elementary School	\$3,152.00
Cabling Daniels Farm Elementary School	\$3,349.00
Cabling Jane Ryan Elementary School	\$2,955.00
Cabling Middlebrook Elementary School	\$5,319.00
Cabling Tashua Elementary School	\$2,955.00
Cabling Senior Center	\$3,940.00
Total Cabling	\$36,248.00
Call Accounting	
Network Assessment	
Engenius DuraFon 1X Cordless Phone	
Town Monitoring Year 1	
Town Monitoring Year 2	
BoE Monitoring Year 1	
BoE Monitoring Year 2	

Support User Expansion Module	
E911 Software and Support	
SIP Trunking w/DID #s	
Speech to Text Voicemail	

**KEVIN J BOVA PURCHASING AGENT**

\_\_\_\_\_ JAN 19TH 2 PM



\$0.00	\$0.00	\$0.00
\$15,436.52	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
<b>\$198,758.29</b>	<b>\$96,996.00</b>	<b>\$149,786.23</b>
<b>\$428,130.81</b>	<b>\$484,980.00</b>	<b>\$731,491.03</b>
\$8,362.60	\$11,160.00	\$14,393.50
\$100,351.20	\$133,920.00	\$172,722.00
\$501,756.00	\$669,600.00	\$863,610.00
\$242,722.21	\$0.00	\$61,622.48
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$25,914.02	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
<b>\$343,073.41</b>	<b>\$133,920.00</b>	<b>\$234,344.48</b>
<b>\$770,392.23</b>	<b>\$669,600.00</b>	<b>\$925,232.48</b>
<b>\$541,831.70</b>	<b>\$230,916.00</b>	<b>\$384,130.71</b>
<b>\$1,198,523.04</b>	<b>\$1,154,580.00</b>	<b>\$1,656,723.51</b>
<i>\$320.00 monthly</i>	<i>\$199.00 monthly</i>	<i>\$395.00 monthly</i>
<i>\$80.00 monthly</i>	<i>\$50.00 monthly</i>	<i>\$98.75 monthly</i>
\$357.50	NA	\$275.00
\$11,038.65	NA	\$10,628.89
\$15,319.64	NA	\$14,750.96
\$5,793.59	NA	\$5,578.53
\$6,136.38	NA	\$5,908.59
\$5,450.79	NA	\$5,248.45
\$9,667.48	NA	\$9,308.61
\$5,450.79	NA	\$5,248.45
\$581.62	NA	\$560.03
\$59,438.94	\$0.00	\$57,232.51
	\$599.00	



### Town of Trumbull and Trumbull Board of E VoIP Proposal Pricing Matrix

Hi-Link Technology Group	Presidio Networked Solutions Group	Telserv, LLC
<b>Hosted/Hybrid</b>	<b>Hosted</b>	<b>Hosted</b>
Cisco	Collab9/Cisco	Pulsar360
BE 6000		IP Genie
\$4,231.00	\$6,281.59	\$4,953.05
\$50,772.00	\$75,379.08	\$59,436.60
\$253,860.00	\$376,895.40	\$297,183.00
\$75,000.00	\$41,451.20	\$33,705.20
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00

\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	(\$5,879.19)
<b>\$125,772.00</b>	<b>\$116,830.28</b>	<b>\$87,262.61</b>
<b>\$328,860.00</b>	<b>\$418,346.60</b>	<b>\$325,009.01</b>
\$6,813.00	\$9,622.94	\$8,609.90
\$81,756.00	\$115,475.28	\$103,318.80
\$408,780.00	\$577,376.40	\$516,594.00
\$100,000.00	\$76,980.80	\$41,683.20
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	(\$5,879.19)
<b>\$181,756.00</b>	<b>\$192,456.08</b>	<b>\$139,122.81</b>
<b>\$508,780.00</b>	<b>\$654,357.20</b>	<b>\$552,398.01</b>
<b>\$307,528.00</b>	<b>\$309,286.36</b>	<b>\$226,385.42</b>
<b>\$837,640.00</b>	<b>\$1,072,703.80</b>	<b>\$877,407.02</b>
included above	<i>\$100.00 monthly</i>	<i>\$395.00 monthly</i>
included above	<i>\$25.00 monthly</i>	<i>\$98.75 monthly</i>
\$250.00	\$219.00	\$389.72
\$7,750.00	\$6,790.00	\$11,972.92
\$10,750.00	\$5,914.00	\$16,410.20
\$4,000.00	\$3,504.00	\$6,380.70
\$4,250.00	\$3,723.00	\$6,702.14
\$3,750.00	\$3,285.00	\$5,769.26
\$6,750.00	\$5,914.00	\$10,397.16
\$3,750.00	\$3,285.00	\$5,769.26
\$5,000.00	\$4,381.00	\$8,307.21
\$46,000.00	\$36,796.00	\$71,708.85
<i>\$450.00 monthly</i>		
		\$9,090.91
		\$647.26



		<i>\$300 monthly per user</i>
<i>\$1.50 monthly per user</i>		





	* \$83,451	





	can't tell	






