

TOWN OF TRUMBULL, CONNECTICUT  
 TRUMBULL PUBLIC SCHOOLS  
 REQUEST FOR PROPOSAL (RFP)  
 CHROMEBOOK, CART & MOUSE BID

BID NUMBER 6216

DUE: FEBRUARY 9, 2017 2:00PM

**BID results:**

**Company: Trinity 3 Technology #1**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$259	\$299,145.00
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,349.00	\$51,262.00
3	1155	Logitech USB Optical Mouse M-U0026	\$8	\$9,240.00
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$359,647.00

**Company: Trinity 3 Technology # 2**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$259.00	\$299,145.00
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service Aver c30i+	\$1,199.00	\$45,562.00
3	1155	Logitech USB Optical Mouse M-U0026	\$8	\$9,240.00
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$353,947.00

\*\*\*Includes white glove service asset tagging, & 4-year warranty w/ accidental damage protection.

**Company: All Covered**

DID NOT follow bid proposal / Tool expectation to hold harmless Clause: Town will not accept this.

Made their own Proposal

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$179.99	\$207,888.45
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$991.00	\$37,658.00
3	1155	Logitech USB Optical Mouse M-U0026	\$8.27	\$9,551.85
		<b>Either TOTAL 1A-3 or</b>	<b>TOTAL ITEMS 1B - 3</b>	<b>\$</b>

Made their own: Synnex tag, synnex WG enrollment, google chrome OS mang. Plus install, plus delivery their total was **321,863.90**

**Company: ELB US Inc. #1 DELL**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$225.00	\$259,875.00
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,245.00	\$47,310.00
3	1155	Logitech USB Optical Mouse M-U0026	\$45	\$51,975.00
		<b>Either TOTAL 1A-3 or</b>	<b>TOTAL ITEMS 1B - 3</b>	<b>\$393,810.00</b>

Added license google = 30 x 1155 = 34,650.00 TOTAL BID = **393,810.00**

**Company: ELB US Inc. #2 Samsung**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$224.00	\$258,720.00
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,245.00	\$47,310.00
3	1155	Logitech USB Optical Mouse M-U0026	\$45	\$51,975.00
		<b>Either TOTAL 1A-3 or</b>	<b>TOTAL ITEMS 1B - 3</b>	<b>\$392,655.00</b>

Added license google = 30 x 1155 = 34,650.00 TOTAL BID = **392,655.00**

**Company: ELB US Inc. #3 Prowise Chromebooks (not per specs)**

Item	Qty	Description	Unit Price	Total
1A	1155	<del>Dell Chromebook 11 4GB 11.6" Model XDGJH</del> Prowise entry line Chromebook 11.6 4gb	\$202.00	\$233,310.00
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,245.00	\$47,310.00
3	1155	Logitech USB Optical Mouse M-U0026	\$45	\$51,975.00
		<b>Either TOTAL 1A-3 or</b>	<b>TOTAL ITEMS 1B - 3</b>	<b>\$367,245.00</b>

Added license google = 30 x 1155 = 34,650.00 TOTAL BID = **367,245.00**

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**Company: SDF Professional computers Inc.**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$215.00	\$248,325.00
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$165.00	\$190,575.00
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,165.00	\$44,270.00
3	1155	Logitech USB Optical Mouse M-U0026	\$7.25	\$8,373.75
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	<b>\$491,543.75</b>

Note NOT white glove service and either OR \$\$ so minus one 1A or 1B?

**Company: CDW- Government #1**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$209.00	\$241,395.00
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$946.40	\$35,963.20
3	1155	Logitech USB Optical Mouse M-U0026	\$4.74	\$5,474.70
		Either <b>TOTAL 1A-3</b> or	TOTAL ITEMS 1B - 3	\$314,992.90

Added license google = \$24.00 x 1155 = \$27,720.00 plus CDW config - \$60.00 x 74 = \$ 4,440.00 TOTAL BID = **314,992.90**

**Company: CDW- Government #2 Samsung**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$159.00	\$183,645
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$946.40	\$35,963.20
3	1155	Logitech USB Optical Mouse M-U0026	\$4.74	\$5,474.70
		Either TOTAL 1A-3 or	<b>TOTAL ITEMS 1B - 3</b>	\$257,242.90

Added license google = \$24.00 x 1155 = 27,720.00 plus CDW config - \$60.00 x 74 = \$4,440.00 TOTAL BID = **257,242.90**

**Company: WHOLESALE COMPUTERS #1 SAMSUNG**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US- DISCO K04US	\$164.50	\$189,977.50
2	38	Spectrum Cloud32 Cart , Must include white glove service ALT:BRETFORD NETBOOK 32-RC	\$474.00	\$18,012.00
3	1155	Logitech USB Optical Mouse M-U0026	\$5.77	\$6,664.35
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$247,013.85

Added license google = \$25.00 x 1155 = 28,875.00 plus WHITE GLOVE - \$3.00 x 1155 = \$3,465.00 TOTAL BID = **247,013.85**

**Company: WHOLESALE COMPUTERS #2 SAMSUNG**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US- DISCO K04US	\$164.50	\$189,977.50
2	38	Spectrum Cloud32 Cart , Must include white glove service ALT:55468 ABB	\$1,174.00	\$44,612.00
3	1155	Logitech USB Optical Mouse M-U0026	\$5.77	\$6,664.35
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$273,613.85

Added license google = \$25.00 x 1155 = 28,875.00 plus WHITE GLOVE – \$3.00 x 1155 = \$3,465.00 TOTAL BID = **273,613.85**

**Company: WHOLESALE COMPUTERS #3 DELL**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$189.00	\$218,872.00
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US- DISCO K04US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service ALT:BRETFORD NETBOOK 32-RC	\$474.00	\$18,012.00
3	1155	Logitech USB Optical Mouse M-U0026	\$5.77	\$6,664.35
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$275,888.85

Added license google = \$25.00 x 1155 = 28,875.00 plus WHITE GLOVE – \$3.00 x 1155 = \$3,465.00 TOTAL BID = **275,888.85**

**Company: WHOLESALE COMPUTERS #4 DELL**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$189.00	\$218,872.00
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US- DISCO K04US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service ALT:55468 ABB	\$1,174.00	\$44,612.00
3	1155	Logitech USB Optical Mouse M-U0026	\$5.77	\$6,664.35
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$302,488.85

Added license google = \$25.00 x 1155 = 28,875.00 plus WHITE GLOVE – \$3.00 x 1155 = \$3,465.00 TOTAL BID = **302,488.85**

**Company: Whalley Computer Associates, Inc.**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$no bid	\$no bid
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US-	\$188.00	\$189,420.00
2	38	Spectrum Cloud32 Cart , Must include white glove service Part#55468-AAD	\$1,175.00	\$44,650.00
3	1155	Logitech USB Optical Mouse M-U0026	\$6.61	\$7,634.55
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$241,704.55

Google license included

**Company: TBNG CONSULTING #1**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$244.32	\$282,189.60
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,549.08	\$58,865.04
3	1155	Logitech USB Optical Mouse M-U0026	\$6.75	\$7,7796.25
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$348,850.89

Includes google license and white glove service.

**Company: TBNG CONSULTING #2**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$199.80	\$230,769.00
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,549.08	\$58,865.04
3	1155	Logitech USB Optical Mouse M-U0026	\$6.75	\$7,7796.25
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$297,430.29

Includes google license and white glove service.

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**Company: RITMO INVESTMENTS INC dba TMMS**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$199.00	\$229,845.00
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,100.00	\$41,800.00
3	1155	Logitech USB Optical Mouse M-U0026	\$6.00	\$6,930.00
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$278,575.00

INCLUDES the integration of tablets with tagging, serial numbers- white glove service and Google license.

**Company: HYPERTEC USA INC. (HYPERTEC DIRECT)**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$205.00	\$236,775.00
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$178.00	\$205,590.00
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1386.00	\$52,680.16
3	1155	Logitech USB Optical Mouse M-U0026	\$5.76	\$6,652.80
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$

1155 GOOGLE LICENCE @ \$24.00= \$27,000

1A, 2, & 3 PLUS LICENCE =DELL TOTAL 325,827.96 ----1B, 2, & 3 + license- Samsung= 294,642.66

**Company: EDUPORIUM Inc. #1**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$168.58	\$194,709.90
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1363.39	\$51,809.00
3	1155	Logitech USB Optical Mouse M-U0026	\$6.36	\$7,345.80
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$281,584.70

Added in the total - Google license 1155 @\$ 24.00 = \$ 27,720.00

**Company: EDUPORIUM Inc. #2**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US- N3060 4GB 16 GB	\$163.27	\$188,576.85
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1363.39	\$51,809.00
3	1155	Logitech USB Optical Mouse M-U0026	\$5.65	\$6,525.75
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$274,631.60

Added in the total - Google license 1155 @\$ 24.00 = \$ 27,720.00

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**Company: SAI SYSTEMS INTERNATIONAL, INC. #1**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$215.00	\$248,325.00
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Ergotron yes 36 cart <del>Spectrum Cloud32 Cart</del> , Must include white glove service	\$1,550.00	\$58,900.00
3	1155	Logitech USB Optical Mouse M- U0026	\$7.65	\$8,835.75
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$316,060.75

**Company: SAI SYSTEMS INTERNATIONAL, INC. #2**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$185.00	\$213,675.00
2	38	Ergotron yes 36 cart <del>Spectrum Cloud32 Cart</del> , Must include white glove service	\$1,550.00	\$58,900.00
3	1155	Logitech USB Optical Mouse M- U0026	\$7.65	\$8,835.75
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$281,410.75

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**Company: OFFICE DEPOT**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$183.42	\$211,850.10
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,374.23	\$52,220.74
3	1155	Logitech USB Optical Mouse M-U0026	\$11.90	\$13,774.50
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$321,690.34

ADDED to the total 1155 @ \$25.00 for license and another 15,000 for install

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**Company: OM OFFICE SUPPLY INC.**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	OR Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$198.89	\$229,717.95
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$1,950.00	\$74,100.00
3	1155	Logitech USB Optical Mouse M-U0026	\$6.79	\$7,842.45
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$311,660.40

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**Company: PROMEVO LLC**

Item	Qty	Description	Unit Price	Total
1A	1155	Dell Chromebook 11 4GB 11.6" Model XDGJH	\$	\$
1B	1155	<b>OR</b> Samsung Chromebook 3 4GB 11.6" XE500C13-K02US	\$	\$
2	38	Spectrum Cloud32 Cart , Must include white glove service	\$	\$
3	1155	Logitech USB Optical Mouse M- U0026	\$	\$
		Either TOTAL 1A-3 or	TOTAL ITEMS 1B - 3	\$23,853.75

1155 GOOGLE CHROME MANAGEMENT CONSOLE, EDUCATION PERPETUAL  
\$ 23.25 @ 1155 = 23,853.75

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END OF RESULTS

Kevin J Bova

Purchasing agent \_\_\_\_\_