

TOWN OF TRUMBULL  
 REQUEST FOR PROPOSAL  
 LEASE OF GOLF CARS FOR THE TASHUA KNOLLS GOLF COURSE

RFP #6396

DUE: NOVEMBER 5, 2020 2 PM

COMPANY NAME---->>>		New England Golf Cars, Inc.		Club Car, LLC.		E-Z GO Division of Textron, Inc.	
COMPANY ADDRESS ---->>>		62 Industrial Way Seekonk, Ma 02771		72 Grays Bridge Rd Brookfield, Ct 06804		1451 Marvin Griffin Rd.	
A. PROPOSAL: Ninety-Three (93) 2021 Golf Carts / Make and Model		MAKE/MODEL---->>>	Yamaha Drive Z AC Electric Golf Cars	MAKE/MODEL---->>>	2021 Tempo Connect	MAKE/MODEL---->>>	2021 E-Z-GO RXV-Elite Lithium
		5 YEARS LITHIUM	4 YEARS LEAD ACID	5 YEARS LITHIUM	4 YEARS LEAD ACID	5 YEARS LITHIUM	4 YEARS LEAD ACID
A. PROPOSAL: Ninety-Three (93) 2021 Golf Carts / \$							
A1	Total lease payments including Annual Service Agreement / PER YR	N/A	\$ 75,892.71	\$ 106,617.06	\$ 122,263.38	\$ 103,283.01	\$ 96,293.13
	(Cars returned after Yr 4). One (1) payment per year in March			With Car Controls- no GPS	With Car Controls- no GPS		
	GPS SYSTEM		GPS (lease) \$37,800.00 per year. Monthly Payments.		GPS (lease) \$32,400.00 per year. Monthly Payments.	Included	Included
A2	If Balloon Payment at the end of 5 years (Municipality lease) ONE FEE	N/A	\$ 207,000.00	\$ 109,831.14	\$ 120,617.28	\$ 244,500.00	\$ 168,450.00
				With Car Controls- no GPS	With Car Controls- no GPS		
				Note: Subsequent email indicated Balloon Payment for 5 Yr Lituim s/h/b \$302,000.00			
A3	No Balloon payment at the end of 5 years with (commercial lease) ONE FEE	N/A	N/A	\$ 106,617.06	\$ 122,263.08	\$ 126,868.74	\$ 122,273.61
				With Car Controls- no GPS	With Car Controls- no GPS	per year	per year
A4	No Balloon payment TKGC takes ownership at the end of the lease-\$1 buyout. (Total lease payment including Annual Service Agreement) PER YEAR	N/A	\$ 118,531.59	\$ 160,966.26	\$ 155,224.44	\$ 146,580.09	\$ 134,440.80
			One (1) payment per year - in March. (\$1.00 per car buyout)	With Car Controls- no GPS	With Car Controls- no GPS		
	GPS SYSTEM		GPS (lease) \$37,800.00 per year. Monthly Payments.	N/A	N/A	N/A	N/A

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COMPANY NAME--->>>	<b>62 Industrial Way Seekonk, Ma 02771</b>		<b>72 Grays Bridge Rd Brookfield, Ct 06804</b>		<b>1451 Marvin Griffin Rd.</b>	
COMPANY ADDRESS --->>>						
<b>B. QTY Six (6) OTHER MULTI-VEHICLE / \$</b>	N/A	INCLUDED	INCLUDED		INCLUDED	
<b>B. QTY Six (6) OTHER MULTI-VEHICLE /MAKE MODEL</b>	N/A	4 Yamaha UMAX 2 Gas (2021) - Green	N/A	None Given	N/A	None Given
	N/A	1 Yamaha UMAX2 Electric (2021) - Green	N/A	None Given	N/A	None Given
	N/A	1 Yamaha Concierere 4 Electric (2021) - White	N/A	None Given	N/A	None Given
<b>C. PROPOSED FAIR MARKET TRADE-IN VALUE FOR EXISTING TKGC MAIN FLEET OF GOLF CARS (2016 EZGO, RXV) 83 CARTS</b>	\$ 157,700.00		\$ 149,400.00		\$ 174,300.00	
	\$1,900 per car		\$1,800 per car		\$2,100 per car	
<b>How Cash Trade in value affects annual lease</b>	\$106,800.00 PNC Payoff/\$50,900 Applied to Lease		\$106,800.00 PNC Payoff/\$42,600 Applied to Lease		\$106,800.00 PNC Payoff/\$67,5000 Applied to Lease	
<b>GUARANTEED DELIVERY BY</b>	6 -12 weeks from signed order * cannot guarantee delivery if COVID shuts down factory		February, 2021		March, 2021	
<b>PRICE FIRM FOR</b>	120 days		30 days		90 days	

Note: Revised to March 2021

RFP #6396 KEVIN BOVA  
DUE: NOVEMBER 5, 2020 2 PM